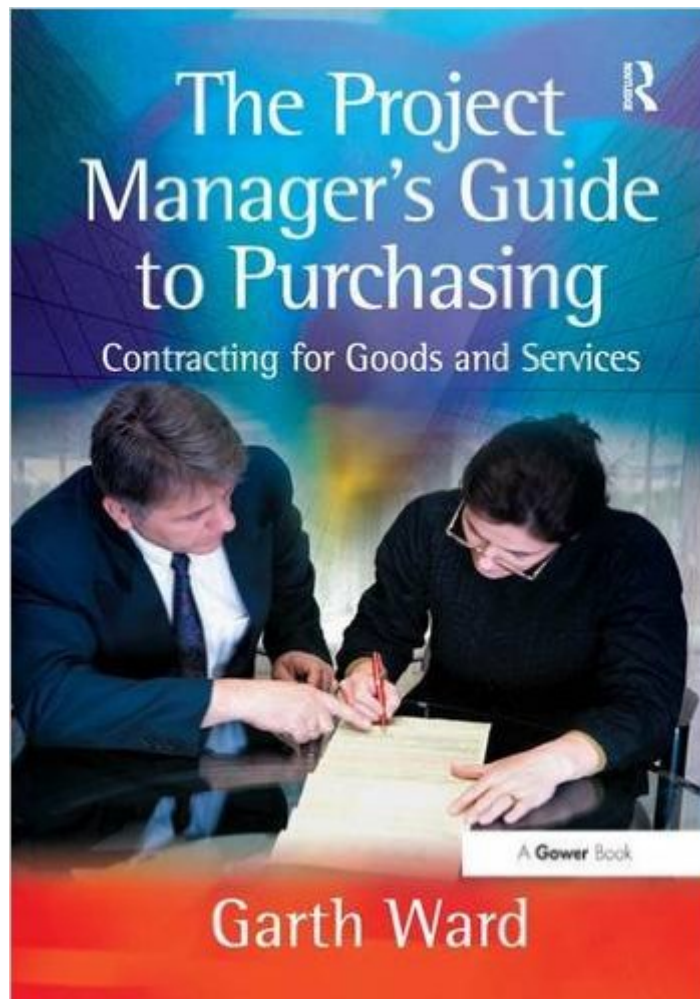# The Project Manager's Guide To Purchasing: Contracting For Goods And Services

Synopsis

This very practical guide describes the whole process of contracting for goods and services, from selecting tenderers to placing a contract. It details the key topics that are necessary for success, such as contract strategy, contract types, contract law and evaluating tenders. Whilst the book also addresses the project context in which purchasing takes place, the subject matter could equally be applied to any business context. The treatment of the subject assumes no prior knowledge but, at the same time, provides the experienced person with new, and sometimes unconventional, insights into the subject. The book includes personal experiences, cases and exercises in order to root the subject into the real world. The Project Manager's Guide to Purchasing has been structured so that the reader can choose the chapter topic areas that they wish to study in isolation. Where necessary references are provided to complement the individual chapters. Illustrations of key documents in the purchasing and contracting process are also provided.

Book Information

Hardcover: 232 pages

Publisher: Routledge (March 28, 2008)

Language: English

ISBN-10: 0566086921

ISBN-13: 978-0566086922

Product Dimensions: 0.8 x 7 x 10 inches

Shipping Weight: 1.2 pounds

Average Customer Review: 4.0 out of 5 starsÂ Â See all reviewsÂ (1 customer review)

Best Sellers Rank: #1,372,439 in Books (See Top 100 in Books)   #396 inÂ Books > Business & Money > Processes & Infrastructure > Purchasing & Buying   #2104 inÂ Books > Business & Money > Management & Leadership > Project Management   #3984 inÂ Books > Textbooks > Business & Finance > Management

Customer Reviews

The book is average for a 4000 level college course. It could use references to the FAR, which is a critical part of procurement.When I received my book it took 2 weeks in shipment, not sure if I understand why it is that slow. Also the book (cover) was slightly damaged.

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